

# Crop Pro Insurance Services, Inc.



**Lynn Hansen**

*VP of Claims*

Crop Pro Insurance Services  
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## **FUNCTION AND SPECIALIZATION**

Mr. Hansen is the Vice President of Claims at Crop Pro Insurance Services (CPIS). He is responsible for the oversight and direction of the Claims department and Claims Process.

## **EDUCATION & RECOGNITION**

- BS, Farm Operations, Iowa State University, Ames, IA
- Certified Iowa General Real Estate Appraiser
- Iowa National Guard 8 Years; Honorable Discharge Rank of Captain
- Commission 2nd Lieutenant US Army Infantry, ROTC Iowa State University
- Infantry Officer Basic Training Graduate, Fort Benning, GA

## **PROFESSIONAL EXPERIENCE AND BACKGROUND**

Mr. Hansen has over 34 years of Crop Insurance experience in the areas of claims adjusting and claims management.

### *Prior Experience*

Prior to his role as VP of Claims, Mr. Hansen held the position of National Claims Manager at International Ag Insurance Solutions. There, he was responsible for managing office staff to process claims in 23 Midwestern states, including three area supervisors and 40 adjusters, overseeing \$65M in premium.

Prior to his time at International Ag, Mr. Hansen spent time as a Regional Claims Manager, MPC I and Hail, at Agro National/NAU Country Crop Insurance, overseeing office staff including six area supervisors, and 75 adjusters to process claims in Iowa, Minnesota, South Dakota, North Dakota, Texas, Oklahoma, Illinois, Indiana, Michigan, Ohio, New York, Kentucky, and Pennsylvania, ultimately overseeing \$150M in premium.

Prior to this role, Mr. Hansen spent time as a National Claims Manager at Farm Bureau Insurance Crop Insurance and Crop1 Insurance, and Regional Claims Manager and Crop Adjuster at American Agrinsurance Crop Insurance.

## **WORK SUMMARY**

- 34 Years of Crop Insurance Experience
- 21 Years in National Claims Manager Role at Various Crop Insurance Organizations
- 14 Years Experience as Iowa Insurance Agent, Property and Casualty
- 11 Years Experience in Crop Adjusting, Multi-Peril and Hail